

SANTEE COOPER'S OUTDOOR RENTAL LIGHTING PROGRAM INFORMATION

DEVELOPERS

1. When developers build a subdivision, they have the option to install their own lighting system or participate in Santee Cooper's lease lighting program. Developers voluntarily choose Santee Cooper's lighting program. If the developer selects Santee Cooper's program, the developer executes an Outdoor Rental Lighting Agreement with a length that varies by light type. With Santee Cooper's lease lighting program, there are no upfront costs or future replacement costs for the HOA/POA. In most cases, the developer turns over the responsibility for the lease payments to the HOA/POA once the development has been completed.

CONTRACT TERMS

2. The Outdoor Lighting Agreement is not a perpetual contract. Contract length depends on the light type and can be 3, 5, or 7 years. After the contract period has been met, lights are on a month-to-month lease and can be cancelled at any time with 30 days written notice. Santee Cooper will remove the lights at no charge. Contract length does not imply a payback period. Santee Cooper's lighting contracts follow industry standards with a specified term and monthly fees.

If the contract terms are not met for any of our outdoor lights, then the customer pays the monthly rental fees for the remainder of the contract term or a specified amount that varies by light type, whichever is the lesser of the two options.

RATE COVERAGE

3. Lighting rates are not structured to achieve a payback. The rates cover materials, engineering, installation costs, maintenance costs, and all replacement costs of components and assets at failure or end of life.

OUTDOOR LIGHTING PURCHASE PROGRAM

4. Santee Cooper is not opposed to selling lighting systems and is currently evaluating the potential parameters of an Outdoor Lighting Purchase Program. Should Santee Cooper and a customer enter a purchase agreement for a lighting system, it will need to be at a cost-based price that does not result in a cost shift to other rate payers and customer classes.

COMPETITIVE PRICING

5. Santee Cooper's lighting program and pricing are comparable to programs offered by other electric utilities. See attached Outdoor Lighting Comparison Tables on page 3.

LIGHTING INSTALLATIONS

6. Santee Cooper lights currently meet the National Electric Safety Code, which is a standard for utilities for assets that are under Santee Cooper's complete control. Assets sold to, or owned by, a third party are governed by and must meet the National Electric Code, which will require a disconnect and protective device at the beginning of each lighting circuit.

METERING

7. If a purchase of a Santee Cooper lighting system were to occur, Santee Cooper would not require a meter at every lighting location. The HOA/POA can work directly with their electrician to run a dedicated lighting circuit and install a meter base and protective device at the beginning of each lighting circuit. Santee Cooper cannot allow unmetered power for facilities owned by the customer. Meters allow Santee Cooper to measure and bill for the electricity consumed by whatever devices are attached to a lighting circuit that is customer owned.

LED CONVERSIONS

8. Santee Cooper limits the number of fixtures that can be converted to 50 per customer per year to ensure that there are enough resources, materials (fixtures and poles), and manpower available to make the conversion to LEDs for all customers that want to do so. Currently, a nominal fee of \$30 per fixture is charged because the existing light is still a perfectly viable working asset that must be removed and disposed of. In the case that an existing light fails, Santee Cooper will replace the light with its LED equivalent as part of the repair at no cost to the customer.

Although LED lights are more energy efficient, they currently cost more than traditional lights because the manufacturer's fixture cost is higher.

MAINTENANCE

9. Maintenance performed on existing lights consist of replacing a bulb or photocell. For those lights that cannot be repaired with the replacement of a bulb or photocell, the fixture is fully replaced with its LED equivalent fixture upon failure. In these cases, it costs more to replace them.

CONTACT INFORMATION

10. For additional information, please visit Santee Cooper's website at www.santeecooper.com for the Light The Night brochure or contact Carlita Goff at (843) 347-3399 Ext. 3808 or via e-mail at cpgoff@santeecooper.com.

OUTDOOR LIGHTING COMPARISON TABLES

Provider	Fixture	Fixture Charge	KWH Usage	Energy Charge @.0661/KWh	Fixture and Energy Charge	Decorative Pole Cost	Total Monthly Charges	Contract Terms (Years)
Santee Cooper	Hampton 175W MH	\$11.70	73	\$4.83	\$16.53	\$22.30	\$38.83	5
Santee Cooper	Kingston 150W MH	\$13.10	61	\$4.03	\$17.13	\$22.30	\$39.43	5
Provider 1	Acorn, Round or Octagonal MH				\$16.64	\$23.85	\$40.49	10
Provider 2	Decorative						\$45.00	25
Provider 3	Decorative				\$22.08	\$20.30	\$42.38	3 or 10

Santee Cooper Lights

Provider 1

Provider 2

Provider 3

Hampton and Kingston Fixtures

Acorn Round Octagonal

Decorative

Decorative



**The above Provider information and estimated costs were obtained from websites of other South Carolina utilities and the Public Service Commission.*

Provider	Fixture	Fixture Charge	KWH Usage	Energy Charge @.0661/KWh	Fixture and Energy Charge	18' Fiberglass Pole Cost	Total Monthly Charges	Contract Terms (Years)
Santee Cooper	150W HPS Traditional	\$4.37	61	\$4.03	\$8.40	\$5.66	\$14.06	3
Santee Cooper	70W LED Traditional	\$7.30	25	\$1.65	\$8.95	\$5.66	\$14.61	7
Provider	Fixture	Fixture Charge	KWH Usage	Energy Charge @.0661/KWh	Fixture and Energy Charge	14' Low Country Fluted Pole Cost	Total Monthly Charges	Contract Terms (Years)
Santee Cooper	150W HPS Traditional	\$4.37	61	\$4.03	\$8.40	\$22.30	\$30.70	3
Santee Cooper	70W LED Traditional	\$7.30	25	\$1.65	\$8.95	\$22.30	\$31.25	7

Santee Cooper Traditional Fixture

